



NEWS & VIEWS

Volume 34

Issue 3

Fall 2021

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News & Views is published in March, June, September & December. Comments, facts and opinions expressed herein are the sole responsibility of the authors and do not express agreement of the members. If you would like to contribute information for upcoming newsletters, please mail to the ORA - 4270 N. 139th Street, 68164, or CALL (402) 493-4739.



- Porky Butts
- Markel
- Monarch Prime & Bar at Hotel Deco

CANCELED



Due to Covid Concerns

**OCTOBER 17th
EVENT WILL
NOT TAKE PLACE**

*We will plan for a 2022 event to
celebrate the newest nominees
to the Hospitality Hall of Fame*

From Your President

Hello Everyone,

So nice to see you all at the Annual Golf Tournament in August. I have to say I really enjoyed my job this year at the tournament. I got to visit with so many of you. We are really looking forward to Too Many Cooks in the Kitchen in October. I wish the invite could have gone out to all of you but we honored those who had a reservation in 2020, then spring of 2021 and we are finally able to move forward with the event. We are sad to say the Omaha Hospitality Hall of Fame dinner has been canceled due to Covid-19. We are very much looking forward to inducting the next class in October of 2022.

Dine Out Often,
Your President, Matthew Brown

You are cordially invited to




**TOO MANY
COOKS
IN THE
KITCHEN**

Sunday, October 3, 2021

Embassy Suites Downtown • 555 South 10th Street
All Under One Roof

5:00-6:00 pm Social Hour with Selection of Refreshments
6:00-9:00 pm Gourmet Dinner

Participating Chefs: The Yellow Es, Star Top, Sysco Lincoln Inc., Timber Wood Fire Bistro, US Foods, V Mertz, Spencer's for Steaks & Chops, American Kitchen, Pasta Pizzeria, Monarch Prime, ICA, Old Market, Star Top, Sysco Lincoln Inc.

SOLD OUT

If you have any questions, please contact Jennie Warren at
402-690-9706 or jwarren@dineoutoften.com.

For \$109.00 hotel reservations. Please see the ORA Website at:
<https://www.hilton.com/en/book/reservation/>

Proceeds go to Feed the Hungry and Culinary Scholarships

OMAHA RESTAURANT ASSOCIATION 2020 ANNUAL GOLF OUTING



1ST PLACE – Loffredo Fresh Foods



2ND PLACE – Constellation

CONGRATULATIONS TO OUR GOLF TOURNAMENT WINNERS

Thank you to SG Roi and Havana Garage for donating cigars which generated \$200 for the ORA!

Thank you to Chesterman Coca Cola for generating \$280 through your game on Sandstone #4.

And lastly, thank you to Farmers Insurance for supplying the Bourbon and Bourbon set to your lucky winner!

We hope you all enjoyed your day of playing, sampling, eating and networking. I know we did!



**3RD PLACE – Access Payment Processing
/Old Mattress Factory**

Board Member Bio

CAITLYN HAZELWOOD

Jams-Old Market



As General Manager at Jams in the Old Market, Caitlyn Hazelwood is invested in the success of her team by creating a culture that's fun and business

savvy. Being in the industry for a decade, Caitlyn contributes her experience in the industry to shaping her into the manager she is today.

"We are truly blessed to create greatness every day. Whether that be in the kitchen with good food, behind the scenes at an event, or on the floor making a memorable guest experience. We are fortunate to be a part of important moments in the lives of our customers. After all, what's a birthday without a celebratory dinner or an anniversary without a good bottle of wine!"

Born and raised in the Loess Hills near Council Bluffs, IA, Caitlyn received her Bachelor of Science degree from the University of Nebraska at Omaha in Public Relations and Advertising. She then moved to Nacogdoches, Texas to study in the mass communications master's program at Steven F Austin University. Caitlyn currently lives in Carson, Iowa with her husband Jeff and their dog Copper.

Love interests (outside of Jeff): Cookbooks, Alinea and Grant Achatz, mixology, and Carla Rockmore's tiktok

To all those who made our 2021 Golf Outing A Huge Success
THANK YOU THANK YOU THANK YOU THANK YOU THANK YOU THANK YOU

Stone Creek: GM-Connor Farrell, F & B Mgr- Rylan Cotton, Head Golf Pro-TJ Loudner and the entire staff who worked so hard all weekend to make our tournament far above par!

Board Members: For gathering prizes and helping to execute the day of!

Signage: Quality Brands for making it such a pleasure to work with!

Welcome Beverages: Javo Beverage, Johnson Brothers, Red Bull and Republic National Distributing Co.

Food & Paper Products Throughout The Day: Glenn Valley Foods, Loffredo Fresh Foods, Omaha Steaks, Performance Foodservice, Rotella's, Sysco Lincoln, Inc. and US Foods.

Beverage Donors Throughout Entire Tournament: Chesterman Coca-Cola, Premier Midwest, Quality Brands of Omaha, Johnson Brothers of NE, E & J Gallo, RNDC & Brown Foreman, Blue Chair Bay, DFV, Edrington, Pernod, Sazerac, Ste Michelle and Trincherro.

EVENT PHOTOS Fall 2020



Omaha

RESTAURANT ASSOCIATION

GOLF SCRAMBLE

Monday, August 16, 2021
Stone Creek Golf Course | 6220 N 160th Avenue
Proceeds go towards culinary vehicles, clubhouse and additional to well as feeding the hungry.

<p>SCHEDULE OF EVENTS</p> <p>9:00 AM: Checkin & Breakfast Driving Range w/balls</p> <p>10:00 AM: Shotgun Start/Team Scramble</p> <p>11:30-2:30 PM: Lunch Served at the Club</p> <p>3-4:00 PM: Cocktails, Appetizers & Prizes</p>	<p>EVENT COSTS</p> <p>\$250: Sponsorship Only</p> <p>\$750: Includes Sponsorship, Breakfast & Lunch, Libations, Foursome w/2 Carts</p>
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Number of golfers is limited to 300 so sign up early!
Entry Deadline is August 6th

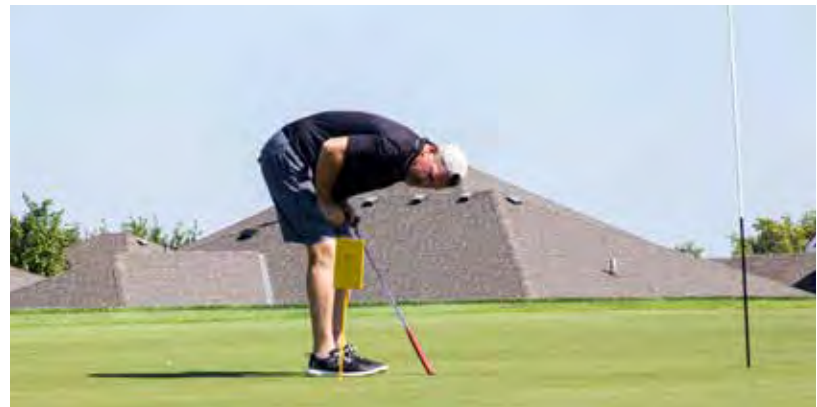
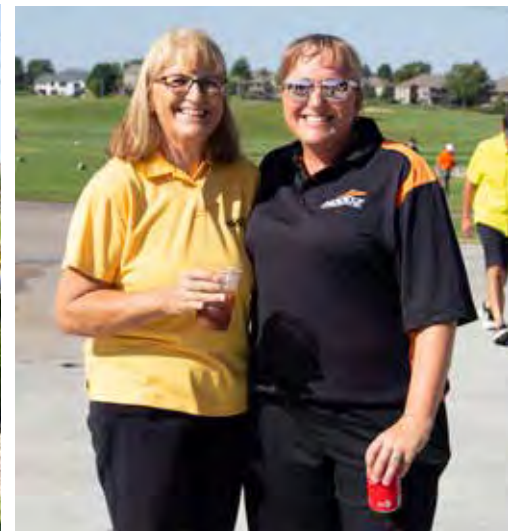
A FUN EVENT! You don't need to be a serious golfer to play!

FUN & PRIZES! Cakes • Poker Hole • Sampling & Flag Prizes

Raffle Tickets: 5 for \$20 • Mulligans: \$20 each • Cigars: \$10 each
Poker Hands: \$5 each

Please make checks payable to:
Omaha Restaurant Association | 4210 North 198th Street | Omaha, NE 68116
or visit www.downtownomaha.com to pay by Paypal







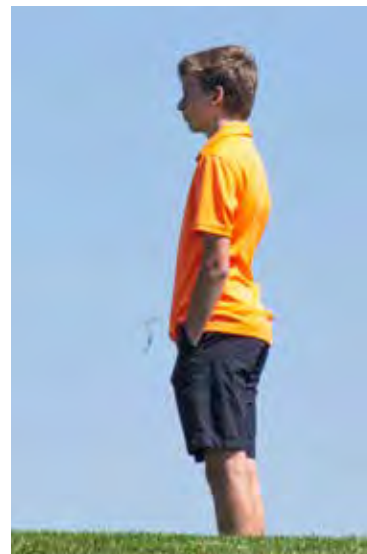






EVENT PHOTOS Fall 2020





EVENT PHOTOS Fall 2021







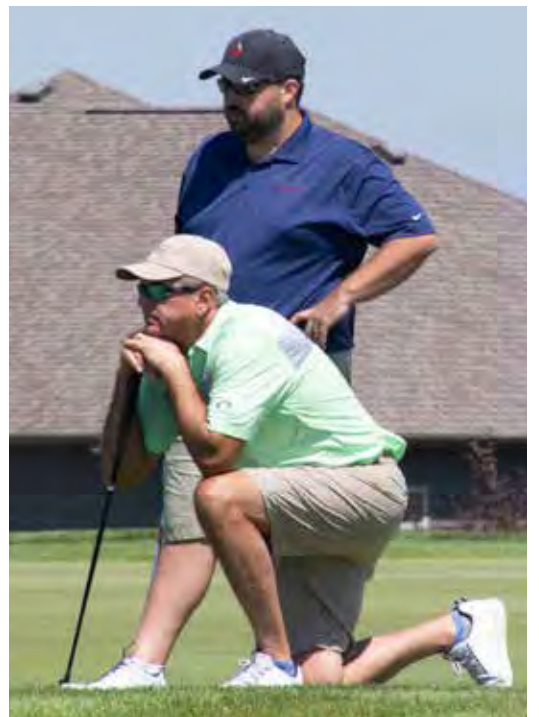






EVENT PHOTOS Fall 2021





EVENT PHOTOS Fall 2021







Healthy. Vibrant.
Everyone. Everywhere.

RATINGS MAP RELEASED BY DOUGLAS COUNTY HEALTH DEPARTMENT

[Link to View the New Restaurant Inspection Ratings.](https://www.douglascountyfoodinspections.com/)

[HTTPS://WWW.DOUGLASCOUNTYFOODINSPECTIONS.COM/](https://www.douglascountyfoodinspections.com/)

Purveyor Member Bio

CODY ROACH

Universal Insurance Group



UNIVERSAL
Group, LTD.

CODY ROACH - ACCOUNT EXECUTIVE

2625 S 140th St.
Omaha, NE 68144

Phone: 402.399.8721 x. 119 Fax:
402.399.9714

EMAIL:

croach@universalinsgroup.com

LINKEDIN:

LinkedIn - Cody Roach

WEBSITE:

www.universalinsgroup.com/#CodyR

Cody Roach is a producer and is committed to providing exceptional service to clients by finding them the best rate for their insurance and the best coverage to protect their most precious assets.

Cody is dedicated to upholding all of Universal Group's core values to ensure that efforts in servicing clients and supporting fellow agents result in success for the entire team. Cody acknowledges that happiness flows, and by being devoted to striving for his clients' happiness, he, in turn, is rewarded with a sense of accomplishment and success.

Before joining the insurance industry, Cody gained great experience in roles such as safety and sales. He was the director of safety at Nebraska Beef and a recruiter, staffing healthcare professionals where he achieved top producer status, receiving awards and setting records for new growth and retention of clients. Cody graduated from the

University of Nebraska at Omaha in 2017 with a business degree, focusing on management.

Cody thrives on learning, growing and looks forward to doing just that in his role at Universal Group. He knows that the key to his success has been making new connections and learning new ideas, techniques, and gaining resources in his previous industries. His role as an Account Executive is no different. Therefore, he looks forward to meeting new people and serving all of their insurance and risk management needs,

In Cody's free time, he enjoys traveling to new places throughout the United States and outside of the country. His favorite place so far is the Bahamas. He appreciates experiencing new things and meeting new people in different environments. If he is not traveling, you can find him playing a softball game or playing competitive volleyball.

SCHEDULE *of* SERVICES

Explore everything Universal Group, LTD has to offer.



UNIVERSAL

Group, LTD.

INSURANCE & RISK MANAGEMENT



MEET **UNIVERSAL** GROUP, LTD.

Insurance & Risk Management

Your Universal Partner in growing your business

Our dedicated team is committed to creating a unique experience by putting our diverse portfolio of services to work for you - allowing you to rest easy knowing our partner is here to protect, nurture and build your business. As independent brokers with access to an impressive portfolio of carriers, our brokers partner with experts to minimize your risks and maximize your assets. Universal Group prides itself on being recognized as influencers in the industry by attracting talent from diverse backgrounds creating a culture that fosters growth and provides the best results for their customers.

OUR MISSION

Visit www.universalinsgroup.com

WHO WE ARE

Universal Group, LTD. is an independent insurance agency, brokerage, and consulting company in Omaha, Nebraska, founded in 1982. With an Omaha legacy dating back to 1889, we remain locally owned and operated. Within the last five years, Universal Group has grown and now exists in several states including Arizona, Tennessee, and South Carolina and will continue to expand into other markets in the near future.

WHAT WE DO

We exist to protect our clients from potential loss through risk management and insurance services. The actions we take and the products we recommend directly affect our clients' bottom line profits. In partnership with specialized insurance company representatives, we assist with risk analysis, self-insurance, safety surveys, loss control, claims, or any technical difficulty encountered. We work to create a tailored policy that fits your exact needs. Our agents and support staff are committed to creating the best customer service experience within each transaction and each interaction.

WHY WE CARE

The griffin in our logo is more than an image. It represents the core of why we are here. Each of our agents and support staff works each day to protect your treasure. You've worked hard to achieve your success. Our passion is helping others grow. It's literally in our CORE values as a company and as individuals. We protect your investments, treasures, and hard work so that you can continue to create, grow, and succeed.

CORE VALUES

LEARN & GROW | HONOR YOUR WORD | SERVE OTHERS | POSITIVE THINKING

THE UNIVERSAL WAY

We are here to serve our customers while protecting their possessions. We strive to make our communities and our customers better off than they were before we met them. We will build and foster a culture of positivity and growth. We will continue to give back and protect our communities in which we live, work, and play.

“Always available,
quick response

time, awesome

rates...the list

goes on and on.

Thank you!”

- Customer Katie R.



UNIVERSAL
Group, LTD.

Committed to Growth

We exist to protect our clients from potential loss through risk management and insurance services. The actions we take and the products we recommend directly affect our clients' bottom line profits.

In partnership with specialized insurance company representatives, we assist with risk analysis, self insurance, safety surveys, loss control, claims, or any technical difficulty encountered. We work to create a tailored policy that fits your exact needs.

We have a local presence in our markets we serve and are on the verge of becoming a national agency with the ability to write our programs in all 50 states. The agency has grown over 300% since Headlee decided to make his vision of this agency a reality.

The agency has built many insurance programs for multiple lines of business and customers. Notable programs include Auto Dealers insurance, construction and bonding just to name a few with many more to follow.

In the highly competitive insurance industry, quality client service is essential. Universal Group offers its clients the best of this service. We remain dedicated to professionalism, regular client contact, and ongoing education concerning the many changes in our field. It is our goal to remain informed about the latest insurance opportunities.

By remembering our roots in Omaha, we bring the combination of tradition and highly technical insurance skills to all of our clients, both new and old.

We are committed to our continuing and uncompromising philosophy to provide the best insurance and risk management advice available. Universal Group will continue to offer the same level of service that our customers have always had. As reflected in our CORE values, we believe roots can be honored while fostering growth to continue to provide the best client experience for each of our customers.



“Good range of insurance coverage for business. Great client service.”

- Customer since 2019

Products & Services



ROOTED IN OMAHA VALUES

Formerly known as Loring & Company, Universal Group is an independent insurance agency, brokerage, and consulting company in Omaha, Nebraska, founded in 1982. With an Omaha legacy dating back to 1889, we remain locally owned and operated. Our name has changed, but our mission has not. We still provide the Omaha metro with the best products, service and advice available in the insurance and risk management field.



OUR HISTORY

Dan Loring entered the business in 1967, preceded by Dan Loring, Sr. who handled insurance for Omaha clients beginning in 1946. The Loring family established a trusted name in Omaha and the surrounding areas for almost three decades before the agency was purchased from Dan Loring in July of 2013 by Daniel R. Headlee.



Pictured: Daniel R. Headlee

OUR FUTURE

During Headlee's time at the helm of this established agency, he has worked to maintain the reputation and golden standard of risk management the Loring family created. Headlee went into the purchase of Loring & Company with 22 years of experience in the insurance and risk management field. He saw the opportunity to take an already reputable and trusted company, and foster its growth. Today, Universal offers more products and services, it has expanded to include multiple locations with plans to add many more locations in the future.





**“Universal Group helped
our business when other
insurance companies couldn’t
get it done. I have all of our
insurance, both personal
and business, with them.
You should consider
sending them your
insurance business too.”**

- Customer J. Glock

**“Quick and issue
free service. I can
spend more time on
other running the
business.”**

- Customer since 2015

Products & Services

BUSINESS INSURANCE

Specialty Programs for:

Construction

- » Electricians
- » Plumbers
- » Home Builders including Builders Risk
- » Land Contractors (Grading, Lawn Care, Excavation)

Auto Dealers and Service Repair

- » New Franchise Auto Dealers
- » Used Non Franchised Dealers
- » Body Shops
- » General Service and Repair (Transmission, Tires, Salvage)

BONDING

- » Contractor Bonds
- » Performance and Payment Bonds
- » Auditing of Financials for Binding Lines
- » Estate Bonds
- » PI and Notary Bonds


WORKERS' COMPENSATION INSURANCE

- » High Deductible
- » Retro Plans
- » Captive Plans
- » Fixed Costs

AUTO INSURANCE

- » Standard & SR22
- » High Risk
- » Preferred
- » Motorcycles





**“Universal Group
is always going
the extra mile
to help save me
money and be
sure I have the
proper coverage”**

- Customer Bob D.

**“Quick follow-up to
questions. Advice on
demand.”**

- Customer since 2014

Products & Services

HOME INSURANCE

- >> High Value Homes
- >> Valuable Articles
- >> Toys
- >> Boats
- >> Renters
- >> Condos



LIFE INSURANCE

- >> Term
- >> Universal
- >> Whole Life
- >> Long Term Care
- >> Buy/Sell Agreements and Funding



HEALTH INSURANCE

- >> Group
- >> Individual
- >> Dental
- >> Vision
- >> Ancillary, Cancer, Accident Plans



Our Carriers

WE REPRESENT A LARGE & DIVERSE LIST OF CARRIERS, INCLUDING (BUT NOT LIMITED TO):



What I love most is that we can call with any information we need and Universal supplies it for us immediately including supplying the needed documents directly to our customers. Really appreciate the personal attention.

- Customer Lynn S.

Industries & Specialties

INDUSTRIES

- » RV Dealers
- » Towing
- » Auto Repair
- » Warehouse/Manufacturer
- » Restaurant
- » Fitness/Gyms/Recreational/Clubs
- » Construction
- » Transportation
- » Real Estate/Property/Multi-Family Housing
- » Professional; Banking, Accounting, etc.
- » Retail
- » Medical Facilities

With over 200 years of experience combined, our agents have an extensive background in a variety of industries ranging from RV dealers to medical facilities.


SPECIALITIES

- » Auto Dealers
- » Construction
- » Property
- » Transportation
- » Specialty High Risk Insurance

Our deep rooted commitment to our carriers has allowed us to develop valuable and ever lasting relationships that position us to be able to develop specialty programs for our clients to serve their unique needs. We currently over a variety of specialty programs and continue to develop new ones.



UNIVERSAL
Group, LTD.



**The Universal Group team
is always available to our
company, and offers detailed,
personal service. Answers,
quotes, certificates, and
information always come
quickly and completely - I
never have to ask twice.**

- Customer Eric W.

**Great people! Great
service! Wouldn't go
anywhere else!**

- Customer Jeff S.

Added-Value Services

Ask us about all of the services we have to offer. Our team of professionals possess a diverse portfolio of expertise, skills, and experience that our clients find instrumental in meeting their business needs.

LOSS CONTROL

- » OSHA Updates
- » Return to Work Programs
- » HR and Human Capital Services
- » Cyber Risk Analysis

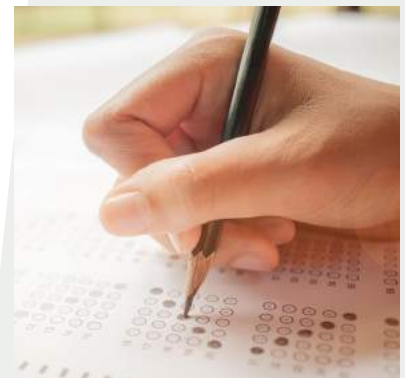
BUSINESS VALUATION


HEALTH COACHING

- » Individual Coaching
- » Group Coaching
- » Health Curriculum Design
- » Corporate Wellness Programs

DISC ASSESSMENT

DISC personality profile assessment provided by our Maxwell Certified Behavioral Analysis Trainer.





**You are very
helpful, answer
questions promptly
and most always take
care of my needs.**

- Customer since 2016

**Saves my company
money. Very professional.**

- Customer since 2014

Locations & Contacts

Universal Group, LTD. is located in multiple locations and expanding every year. Here are our company's current locations and main contacts:



OMAHA, NEBRASKA

2625 S 140th St., Omaha, NE 68144

Daniel R. Headlee, CIC

P: 402-399-8721

Email: dheadlee@universalinsgroup.com



TENNESSEE

Zach Hickson

P: (317) 965-2152

Email: zhickson@universalinsgroup.com



COLUMBUS, NEBRASKA

2822 23rd Street, Columbus, NE 68601

Steve Barnes, CLCS, AFIP, CPIA

P: 402-206-1874

Email: sbarnes@universalinsgroup.com



SOUTH CAROLINA

113 Park Street NE, Wagener, SC 29164

Sterling McMillan

P: (843) 601-3788

Email: smcmillan@universalinsgroup.com



PHOENIX, ARIZONA

23460 N 19th Ave, Ste. 150, Phoenix, AZ 85027

Mike McCoy, CIC

P: 602-625-2335

Email: mmccoy@universalinsgroup.com



SPECIALTY GROUP

2625 S 140th St., Omaha, NE 68144

Joseph C. McIlhon, CPCU, ARM, AU, RWCS

P: 402-670-3659

Email: jmcilhon@universalinsgroup.com



UNIVERSAL
Group, LTD.



Call us at (402) 399-8721 | Visit www.universalinsgroup.com

EVENTS CALENDAR

*Any ORA member is welcome to share in any meeting at any time. If you would like to speak at a meeting, please call Jennie Warren at 402-493-4739 and schedule a time.

OCT. 12th **Monthly Board Meeting**
Jams - 3:30 p.m.
1101 Harney Street

NOV. 9th **Monthly Board Meeting**
Spencers - 3:30 p.m.
102 S 10th Street

DEC 6th **Holiday Board Meeting**
TBD - 3:30 - 6:30 p.m.
1022 Howard Street

JAN 23rd **Annual Dinner Meeting**
Magnolia Hotel - 5:00 p.m.
1615 Howard Street

Omaha Restaurant Association Board of Directors

PRESIDENT

MATT BROWN
V Mertz

VICE PRESIDENT

JESSICA KEITH
Corkscrew Wine & Cheese

SECRETARY

KATIE VAP
Quality Brands Omaha

TREASURER

JEFF PETERSON
Spin Linen

IMMEDIATE PAST

PRESIDENT

GLENN WHEELER
Spencer's
for Steaks & Chops

EXECUTIVE

DIRECTOR

JENNIE WARREN

EX-OFFICIO

DIRECTORS

JOE GAUBE
Douglas County
Health Dept.

LARISSA CODR

Heartland Payment Systems

RESTAURANT DIRECTORS

VICTOR CABRIALES
Restaurants Inc.

JARED CLARK
Railcar/Timber Wood Fire Bistro

TIM DARBY
Magnolia Hotel

NATALIE HANKINS
DJ's Dugout

CAITLYN HAZELWOOD
Jam's

CHAS KLINE
Rathskeller Bier Haus

PAUL KULIK
Le Bouillon & Via Farina

DAN O'BRIEN
Acadian Grille

PURVEYOR DIRECTORS

MAURA CAROLAN
Performance Foodservice

CHRIS DAVIS
Sysco Lincoln Inc.

LUCIANO D'ANGELO
US Foods

GRANT GASTON
The Italian Vine Wine Distributors

DOUG JOLKOWSKI
Republic National Distributing Co.

HANS MAASDAM
Southern Glazer's Wine and Spirits

JOEL PRIEST
Hospitality Management Systems

JERRY SMITH
Loffredo Fresh Produce

ZACH WIGGINTON
Chesterman Coca-Cola

LIAISONS

BRAIN BARKS Food Bank for the Heartland
ZOE OLSON Nebraska Restaurant Association
BRIAN O'MALLEY Institute for the Culinary Arts @ MCC
SHERI POTTER DiTendenza Food Photography and Design



**WOULD YOU LIKE TO
BE ON THE
BOARD OF THE
OMAHA RESTAURANT
ASSOCIATION?**

All you need to do is nominate yourself or have a co-worker do it. We need: Name, company name, cell phone #, e-mail address and a few sentences on why you would be an asset to the board.

**NOMINATIONS DUE BY
OCTOBER 15TH
AND VOTED ON BY
NOVEMBER 15TH.**

MARK YOUR CALENDARS

HOSPITALITY
EDUCATIONAL
FOUNDATION
EVENT

**Future
Culinary Stars**

SUNDAY, NOVEMBER 14TH - CHAMPIONS RUN
3:00 pm to 6:00 pm

More information to come - watch your email!



SEPTEMBER IS SUICIDE PREVENTION MONTH

A 1½-hour presentation called QPR — or Question, Persuade and Refer — is available at suicideprevention.nebraska.edu/resourcesandlinks.htm. The Nebraska chapter of the American Foundation for Suicide Prevention and the Nebraska State Suicide Prevention Coalition also offer additional resources.

If you or someone you know is thinking about suicide, call the National Suicide Prevention Lifeline at 800-273-8255 for English or 888-628-9454 for Spanish. If someone is in immediate danger, dial 911. *Omaha World Herald* <https://omaha.com/>